

Financial Summary December 2024

Attached are the balance sheet and income statement for Middlesex Beach for the period ending December 2024.

Key items to note include:

BALANCE SHEET:

- ✓ Operating bank balance of just over \$320K (\$220K in checking and \$102K in MM account).
- ✓ Beach Reserves nearing \$950K while Capital & Legal Reserves are more than \$700K.
- ✓ Construction Deposits have increased to more than \$320K due to the number of projects currently in progress.

INCOME STATEMENT:

OPERATING INCOME:

✓ Nothing significant to report

OPERATING EXPENSES:

- Administrative expenses:
 - ✓ Nothing significant to report. One point of clarification is the \$1,438 charged to Management Other expense is for a memorial bench purchased on behalf of a community member. That community member will reimburse MBA and this expense will be offset accordingly.
- Community Facilities:
 - ✓ Nothing significant to report
- Beach Patrol Activities:
 - ✓ Nothing significant to report
- Security:
 - ✓ Nothing significant to report

Utilities:

✓ Water invoices for November and December have been setup for automatic payment through the bank. Those payments, which total \$91.03 are scheduled for payment in January 2025.

SUMARY OF RESERVE ACCOUNT ACTIVITY:

This is a report that provides additional transparency on the Sources (how much money is being put into our reserve accounts) and the Uses (how much is being taken out and the purpose of the expenditure) of the MBA Reserves.

- Capital Reserve Expenditures:
 - ✓ Chester River completed the Landscape project that updated and modernized the plantings at the median signs, Bridge Road entrance signs and all street signs along Beach Plum. Funds from the Reserve account will be transferred to the Fulton Operating Account in accordance with the Reserve Usage Policy.
- Beach Expenditures:
 - ✓ Nothing significant to report

MIDDLESEX BEACH ASSOCIATION Balance Sheet December 31, 2024

ASSETS Current Assets Checking/Savings 10000 · Bank Accounts 10100 · Fulton Bank - Checking 219,993.84 10150 · Checking - Beach Patrol 3,938.00 10200 · Fulton Bank - MM 102,567.93 10600 · M&T MM - Construction Bond 321,227.14 Total 10000 · Bank Accounts 647,726.91 10500 · Reserves Total 10510 · Morgan Stanley - Beach Reserve 943,028.15 Total 10520 · Morgan Stanley - Capital/Legal 711,588.38 Total 10500 · Reserves 1,654,616.53 **Total Current Assets** 2,302,343.44 **Fixed Assets** 12200 · Bldgs, Equip & Land Improvement 389,743.44 12300 · Less Accumulated Depreciation (171, 311.27)**Total Fixed Assets** 218,432.17 **TOTAL ASSETS** \$ 2,520,775.61 **LIABILITIES & EQUITY** Liabilities **Current Liabilities** 10650 · Construction Bond 321,225.14 **Total Liabilities** 321,225.14 Equity Total 10700 · Beach Reserve 807,235.19 Total 10800 · Capital Reserve 532,491.83 10900 · Legal Reserve 25,000.00 32000 · Retained Earnings 391,840.83 **Net Income** 442,982.62 **Total Equity** 2,199,550.47

\$ 2,520,775.61

TOTAL LIABILITIES & EQUITY

MIDDLESEX BEACH ASSOCIATION INCOME STATEMENT - DECEMBER 2024

| | Current Period Actuals December | Current Period Budget December | Current Period Variance Better / (Worse) | Year-to-Date Actuals December | Year-to-Date Budget December | Year-to-Date Variance Better / (Worse) | 2024-2025 Annual Budget |
|--|---|--------------------------------------|--|---|---|--|-------------------------------|
| Income | December | December | Detter / (Worse) | December | December | Detter / (Worse) | Budget |
| 10515 - Bank Interest Beach Reserves | 4,088.94 | 2,000.00 | 2,088.94 | 32,592.96 | 21,000.00 | 11,592.96 | 27,000.00 |
| 10525 - Bank Interest Capital Reserves | 1,064.68 | 1,625.00 | (560.32) | 16,659.45 | 18,125.00 | (1,465.55) | 23,000.00 |
| 10505 - Interest Income | 191.98 | 80.00 | 111.98 | 3,205.82 | 760.00 | 2,445.82 | 1,000.00 |
| 40000 · General Operating Assessment | - | - | - | 582,975.00 | 580,500.00 | 2,475.00 | 580,500.00 |
| 40100 · Capital Reserve Fund | _ | _ | _ | 142,505.00 | 141,900.00 | 605.00 | 141,955.00 |
| 40200 · Beach Reserve Fund | _ | _ | _ | 103,640.00 | 103,200.00 | 440.00 | 103,200.00 |
| 40250 · Beach Activity Shared Expense | _ | _ | _ | 10,500.00 | 10,500.00 | - | 10,500.00 |
| 40600 - Building Permit Fees | 4,025.00 | _ | 4,025.00 | 14,956.25 | 5,500.00 | 9,456.25 | 5,500.00 |
| 41610 - NSF Check Fee | - | _ | -,-= | 10.00 | - | - | - |
| 41620 - Fines from Homeowners | _ | _ | _ | 300.00 | _ | 300.00 | |
| 41630 - Beach/Parking Pass Income | _ | _ | _ | 75.00 | _ | 75.00 | |
| 41700 - Misc Income | _ | _ | _ | 4,180.00 | 2,500.00 | 1,680.00 | 2,500.00 |
| Total Income | 9.370.60 | 3,705.00 | 5,665.60 | 911,599.48 | 883,985.00 | 27,604.48 | 895,155.00 |
| Expense | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , | ,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , | , | |
| 50000 · Administrative | | | | | | | |
| 50020 · Compilation & Tax Preparation | _ | _ | _ | 6,000.00 | 5,750.00 | (250.00) | 5,750.00 |
| 50075 · Social Event and Hospitality | _ | _ | _ | 1,565.42 | 3,500.00 | 1,934.58 | 3,500.00 |
| 50100 · Taxes - Federal | 6,000.00 | 2,500.00 | (3,500.00) | 22,235.25 | 12,500.00 | (9,735.25) | 15,000.00 |
| 50110 · Taxes - State | _ | _ | - | - | - | - | |
| 50120 · Taxes - Franchise | - | _ | _ | - | - | _ | 150.00 |
| 50130 · Taxes - Payroll | - | _ | _ | 19,571.96 | 19,500.00 | (71.96) | 19,500.00 |
| 50200 · Insurance Deductible | - | _ | _ | - | - | · - | 2,000.00 |
| 50210 · Insurance Workers Comp | - | - | - | (429.00) | - | 429.00 | 5,500.00 |
| 50230 · Insurance D&O | - | - | - | - | - | - | 5,200.00 |
| 50240 · Insurance Property/Liability | - | - | - | (0.50) | 7,500.00 | 7,500.50 | 19,000.00 |
| 50250 · Legal Fees | 760.52 | 1,250.00 | 489.48 | 9,458.12 | 11,250.00 | 1,791.88 | 15,000.00 |
| 50260 · Management Contract | 4,900.00 | 4,900.00 | - | 44,100.00 | 44,100.00 | - | 58,800.00 |
| 50270 · Management Other/Admin | 1,438.46 | 150.00 | (1,288.46) | 2,512.28 | 1,550.00 | (962.28) | 2,000.00 |
| 50300 · Bethany Beach VFC EMS Fees | - | - | - | - | - | - | 15,000.00 |
| 50310 · Admin. & Office Supplies | 118.47 | 170.00 | 51.53 | 1,533.77 | 3,510.00 | 1,976.23 | 4,020.00 |
| 50312 · Directory | - | - | - | 2,515.00 | - | (2,515.00) | 3,000.00 |
| 50320 · Recruiting | - | - | - | - | 1,000.00 | 1,000.00 | 1,000.00 |
| 50321 · Payroll Processing Fees | - | - | - | 2,099.70 | 1,150.00 | (949.70) | 1,650.00 |
| 50325 · Postage/Print/Copying | - | 100.00 | 100.00 | 4,410.76 | 4,200.00 | (210.76) | 4,500.00 |
| 50345 · Reserve Study | - | - | - | - | - | - | - |
| 50350 · Website | - | - | - | 758.88 | - | (758.88) | 2,000.00 |
| 50355 - Bank Fees | 16.12 | 40.00 | 23.88 | 132.48 | 360.00 | 227.52 | 480.00 |
| 50360 - Merchant Deposit Fees | - | | <u>-</u> | 1,604.14 | - | (1,604.14) | |
| Total 50000 · Administrative | 13,233.57 | 9,110.00 | (4,123.57) | 118,068.26 | 115,870.00 | (2,198.26) | 183,050.00 |

MIDDLESEX BEACH ASSOCIATION INCOME STATEMENT - DECEMBER 2024

| | Current Period | Current Period | Current Period | Year-to-Date | Year-to-Date | Year-to-Date | 2024-2025 |
|---|---------------------|-----------------------|------------------------------|---------------------|--------------------|------------------------------|------------------|
| | Actuals December | Budget December | Variance Better / (Worse) | Actuals December | Budget December | Variance Better / (Worse) | Annual Budget |
| 51000 · Construction | | | | | | | |
| 51600 · Construction Height Survey | 1,200.00 | | (1,200.00) | 1,800.00 | | (1,800.00) | 1,200. |
| Total 51000 · Construction | 1,200.00 | - | (1,200.00) | 1,800.00 | - | (1,800.00) | 1,200. |
| 57000 · Community Facilities | | | | | | | |
| 57010 · Maintenance & Repair | 233.62 | 1,250.00 | 1,016.38 | 2,945.85 | 11,250.00 | 8,304.15 | 15,000. |
| 57020 · Beach Maintenance | - | - | - | 152.86 | 5,000.00 | 4,847.14 | 5,000 |
| 57030 · Drainage | - | - | - | 11,905.00 | 12,000.00 | 95.00 | 15,000 |
| 57040 · Guard House Operations | - | 200.00 | 200.00 | 174.70 | 1,900.00 | 1,725.30 | 2,500 |
| 57050 · Road Maintenance | - | - | - | - | 1,000.00 | 1,000.00 | 2,000 |
| 57060 · Walkway Maintenance | - | - | - | 4,077.74 | 1,700.00 | (2,377.74) | 5,000 |
| 57070 · Signage - Traffic & Beach | - | 250.00 | 250.00 | 432.96 | 2,000.00 | 1,567.04 | 2,000 |
| 57080 · Vehicle Operations & Maint | - | 200.00 | 200.00 | 512.69 | 2,000.00 | 1,487.31 | 2,000 |
| 57090 · Storm Clean Up | - | - | - | 6,000.00 | 7,500.00 | 1,500.00 | 15,000 |
| 57100 · Snow Removal | - | - | - | - | 600.00 | 600.00 | 2,200 |
| 57110 · Landscape Contract | 1,852.00 | 1,852.00 | - | 20,730.00 | 18,520.00 | (2,210.00) | 24,80 |
| 57120 · Plantings, Tree Care, Irrigatio | - | 850.00 | 850.00 | 2,121.51 | 7,650.00 | 5,528.49 | 10,20 |
| 57130 · Irrigation & Watering | - | - | - | 3,748.24 | 1,000.00 | (2,748.24) | 1,00 |
| 57140 · Misc Plants, Tools | - | 250.00 | 250.00 | - | 2,250.00 | 2,250.00 | 3,00 |
| Total 57000 · Community Facilities | 2,085.62 | 4,852.00 | 2,766.38 | 52,801.55 | 74,370.00 | 21,568.45 | 104,700 |
| 58000 · Beach Patrol Activities | | | | | | | |
| 58100 · Beach Patrol Payroll | - | - | - | 128,048.65 | 127,500.00 | (548.65) | 127,50 |
| 58150 · Start-End Rentention/Bonuses | - | - | - | 5,500.00 | 2,000.00 | (3,500.00) | 2,00 |
| 58200 · Certifications | - | - | - | 2,945.00 | 4,000.00 | 1,055.00 | 4,00 |
| 58300 · Uniforms | - | - | - | 4,255.80 | 5,500.00 | 1,244.20 | 5,50 |
| 58400 · Equipment | - | - | - | 1,033.65 | 4,000.00 | 2,966.35 | 4,00 |
| 58500 · Beach Programs/Competitions | - | - | - | 3,141.82 | 3,500.00 | 358.18 | 3,50 |
| Total 58000 · Beach Activities | - | - | - | 144,924.92 | 146,500.00 | 1,575.08 | 146,50 |
| 60000 · Security (Beach/Parking) | | | | | | | |
| 60100 · Security Payroll | - | - | - | 67,828.34 | 68,500.00 | 671.66 | 68,50 |
| 60150 · Discretionary Security Bonuses | - | - | - | 4,085.43 | 5,200.00 | 1,114.57 | 5,20 |
| 60175 · Training/Employee Welfare | - | - | - | 509.00 | 500.00 | (9.00) | 50 |
| 60200 · Passes | - | - | - | 3,158.99 | 4,500.00 | 1,341.01 | 4,50 |
| 60300 · Uniforms | - | - | - | 2,189.16 | 2,000.00 | (189.16) | 2,00 |
| 60400 · Supplies | - | - | - | 590.21 | 1,000.00 | 409.79 | 1,00 |
| 60500 · Equipment | - | - | - | 263.53 | 1,700.00 | 1,436.47 | 1,70 |
| 60600 · Telephone - Cell | - | - | - | 201.33 | 300.00 | 98.67 | 300 |
| 60700 - Night Security | - | - | - | - | - | - | |
| Total 60000 · Security (Beach/Parking) | _ | _ | - | 78,825.99 | 83,700.00 | 4,874.01 | 83,700 |

MIDDLESEX BEACH ASSOCIATION INCOME STATEMENT - DECEMBER 2024

| | Current Period Actuals | Current Period Budget | Current Period Variance | Year-to-Date Actuals | Year-to-Date Budget | Year-to-Date Variance | 2024-2025 Annual |
|---|------------------------|--------------------------|-------------------------|-------------------------|------------------------|--------------------------|---------------------|
| | December | December | Better / (Worse) | December | December | Better / (Worse) | Budget |
| 61000 · Utilities | | | | | | | |
| 61100 · Electricity - Grd. Hs., St. Lt. | 416.88 | 450.00 | 33.12 | 3,852.07 | 4,150.00 | 297.93 | 5,500.00 |
| 61200 · Water | - | 100.00 | 100.00 | 705.29 | 1,200.00 | 494.71 | 1,500.00 |
| 61300 · Trash Collection | - | 9,100.00 | 9,100.00 | 43,344.38 | 52,000.00 | 8,655.62 | 65,000.00 |
| 61400 · Trash Rebate Program | - | - | - | 6,984.00 | 8,500.00 | 1,516.00 | 8,500.00 |
| 61500 - Sewer | - | 87.50 | 87.50 | 252.50 | 262.50 | 10.00 | 350.00 |
| Total 61000 · Utilities | 416.88 | 9,737.50 | 9,320.62 | 55,138.24 | 66,112.50 | 10,974.26 | 80,850.00 |
| 70000 - Other Expenses | | | | | | | |
| 70100 - Operating Contingency | - | | | - | | | - |
| Total 70000 - Other Expenses | - | - | - | | - | - | - |
| Total Operating Expense | 16,936.07 | 23,699.50 | 6,763.43 | 451,558.96 | 486,552.50 | 34,993.54 | 600,000.00 |
| Net Ordinary Income | (7,565.47) | (19,994.50) | 12,429.03 | 460,040.52 | 397,432.50 | 62,598.02 | 295,155.00 |
| Reserve Expenditures | | | | | | | |
| Capital Reserve Expenditures | | | | | | | |
| 80100 · Capital Reserve Expenditures | 12,595.00 | - | (12,595.00) | 17,057.90 | - | (17,057.90) | 100,000.00 |
| 81100 · Beach Reserve Expenditures | - | - | | - | _ | | - |
| Total Reserve Fund Expenditures | 12,595.00 | - | (12,595.00) | 17,057.90 | - | (17,057.90) | 100,000.00 |
| Net Income | (20,160.47) | (19,994.50) | 25,024.03 | 442,982.62 | 397,432.50 | 45,540.12 | 195,155.00 |

MIDDLESEX BEACH ASSOCIATION SUMMARY OF RESERVE ACCOUNT ACTIVITY DECEMBER 2024

| | Current Month Actuals December | Current Month Budget December | Current Month Variance Better / (Worse) | Year-to-Date Actuals December | Budget | Year-to-Date Variance Better / (Worse) | 2024-2025 Annual Budget |
|--|--------------------------------|-------------------------------------|---|-------------------------------|----------------|--|-------------------------------|
| RESERVE SOURCES & USES | | | | | | | |
| | | | | | | | |
| Capital Reserve Sources | | | | 440 505 | 00 444 000 00 | 005.00 | 444.055.00 |
| 40100 · Capital Reserve Assessment | 4 004 00 | 4 005 00 | (500.00) | 142,505 | , | 605.00 | 141,955.00 |
| 10525 · Interest Income Cap & Legal Reserves | 1,064.68 | 1,625.00 | (560.32) | 16,659 | | 159.45 | 23,000.00 |
| Total Capital Reserve Sources | 1,064.68 | 1,625.00 | (560.32) | 159,164 | .45 158,400.00 | 764.45 | 164,955.00 |
| Capital Reserve Expenditures | | | | | | | |
| 80100 - Roads | _ | - | - | | | - | _ |
| 80200 - Landscape Projects | 12,595.00 | - | (12,595.00) | 12,595 | .00 - | (12,595.00) | - |
| 80300 - Fencing | - | - | - | 4,462 | .90 - | (4,462.90) | - |
| 80400 - Vehicles | - | - | - | | | - | - |
| 80500 · Drainage Improvements | - | - | - | | | - | - |
| Total Capital Reserve Expenditures | 12,595.00 | - | (12,595.00) | 17,057 | .90 - | (17,057.90) | - |
| Increase/(Decrease) to Capital Reserves | (11,530.32) | 1,625.00 | (13,155.32) | 142,106 | .55 158,400.00 | (16,293.45) | 164,955.00 |
| | | | | | | | |
| Beach Reserve Sources | | | | | | | |
| 40200 · Beach Reserve Assessment | - | - | - | 103,640 | | 440.00 | 103,200.00 |
| 10515 · Interest Income Beach Reserves | 4,088.94 | 2,000.00 | 2,088.94 | 32,592 | | 11,592.96 | 27,000.00 |
| Total Beach Reserve Sources | 4,088.94 | 2,000.00 | 2,088.94 | 136,232 | .96 124,200.00 | 12,032.96 | 130,200.00 |
| Beach Reserve Expenditures | | | | | | | |
| 81100 · Dune Grass & Fencing | _ | - | _ | | | _ | _ |
| 81200 · Beach Sand | - | | _ | | | | _ |
| Total Beach Fund Expenditures | - | - | - | | - | - | - |
| Increase/(Decrease) to Beach Reserves | 4,088.94 | 2,000.00 | 2,088.94 | 136,232 | .96 124,200.00 | 12,032.96 | 130,200.00 |
| | | | | | | | |